

**MINUTES OF PRE-BID MEETING
TENDER FOR SUPPLY, INSTALLATION, CONFIGURATION,
COMMISSIONING, TESTING, MAINTENANCE AND SUPPORT
OF NAS STORAGE AT IUCAA, PUNE**

The pre-bid meeting for Tender for **Supply, Installation, Configuration, Commissioning, Testing, Maintenance and Support of NAS Storage at IUCAA, Pune** was held on 06th September, 2024 at 1100 hrs in Bhaskara-1. The following committee members were present:

1. Mr. Yogesh Thakare
2. Mr. Ramesh Karagani
3. Mr. Dhanraj Borgaonkar

A total of six representatives from different suppliers have attended the meeting. The questions raised by the representatives were satisfactorily clarified by IUCAA during the meeting. The details of queries raised by the bidders and their responses are enclosed at Annexure – I, and the list of representatives presented in the meeting is given at Annexure – II.

As per the tender document 100% payment shall be made after successful supply, installation, configuration, testing and commissioning of equipment. However, the bidders are requested for release of 80% payment after successful supply of the equipment and remaining 20% after successful installation, configuration, testing and commissioning of the equipment.

Considering the request from bidders, the committee has agreed for payment terms as follows:

1. 60% payment after successful supply of the equipment
2. 40% after successful completion of installation, configuration, testing and commissioning of the equipment.

Therefore, approval is sought for modification in the payment clause as per above.

Dhanraj Borgaonkar

Yogesh Thakare

Ramesh Karagani

Following points were discussed in the Pre-bid meeting held on 06/09/2024 at 1100 hrs. in Bhaskara-1:

Sr. No.	Name of the Agency/Party	Tender Condition	Query	Response to Query by IUCAA
1	Concept Information Technologies (I) Pvt. Ltd. 101, Giridhar Avenue, Opp. Big Bazaar, Kothrud Pune- 411038. Contact Person: Mr. Ajay Koot Mobile # +91-90110-85109. Email: ajay_k@citilindia.com		Availability of Required Rack space of ~ 6U.	Yes, 6 U Rack space is available. No change in RFP clause.
			PDU's inside the rack with C13/C19 sockets available to provide the required power to this storage.	Yes, PDU's inside the rack with C13/C19 are available. No change in RFP clause.
			Distance Between Server & Storage, mounting position / Racks?	Adjacent rack. Bidder may carry out site survey for detailed information and clarification. No change in RFP clause.
			As per our understanding from the RFP specs, the server will be connected directly to storage on 10G SFP+ ports.	Yes. No change in RFP clause.
			We assume that the existing server has 10G SFP+ ports with the required Transceiver.	Yes, Two SFP+ ports with Transceiver are available on server. Bidder may carry out site survey for detailed information and clarification. No change in RFP clause.

			LC-LC FC Cable availability.	No, required cable should be provided by the bidder. Bidder may carry out site survey for detailed information and clarification. No change in RFP clause.
			4 Connections from Switch: 4*1G BaseT port for Management/Console.	Yes. Connection ports are available on switch. Required cable should be provided by the bidder. Bidder may carry out site survey for detailed information and clarification. No change in RFP clause.
	<p>M/s. Locuz Enterprise Solutions Ltd. 3rd Floor, Devi House, Plot # 37, CTS #1576, Besides Pride Hotel, Shivaji Nagar, Pune – 411 005 Contact Person: Mr. Lalit Rane Mobile # +91-9960646761 Email: Lalit.Rane@locuz.com</p>	<p>Point no 4 from notes section on page no. 8:- The offers from OEM or their Authorized partner for supply, installation & support under the proposed product category in India for past three years only will be considered. The offers received from unauthorized dealers/bidders will not be considered</p>	Need clarification as what is expected out of this clause	<p>Please read this clause as mentioned in Section-II, Point 11 “Both the OEM and SI should be in storage business for the last 10 years. Bidder should submit the documentary evidence for the same along with the bid.”</p> <p>Section-II, point 11 supersedes the Point 4 under Notes section on Page 8.</p> <p>No change in RFP clause.</p>

		<p>Point no 6 from notes section on page no. 8:- Please note that the quoting the lowest is not the criteria for selecting the bidder. It shall be based on the criteria mentioned above in the Technical Bid Form. Contract / PO will be awarded to the Technically Qualified L1 bidder.</p>	<p>How IUCAA will be evaluating bid technically, can we have more elaboration of same</p>	<p>Financial bids of technically qualified bidders will only be opened. The contract shall be awarded to the technically qualified L-1 bidder.</p> <p>No change in RFP clause.</p>
		<p>44. Payment: 44.1 Payments in foreign currency: Payment will be released through letter of credit, where in 80% of the purchase order value will be released against the presentation of original shipping documents to the bank and balance 20% of the order will be released on successful completion of the project in all respect & acceptance certificate issued by competent authority from IUCAA. Letter of credit arrangement will be made for 100% order value. If bidders insist on confirmation of LC, the LC confirmation charges within and outside India shall be to the beneficiary's account.</p>	<p>These are payment terms for import/ foreign currency purchase. Would those be same for INR purchase also?</p>	<p>The Financial bids shall be accepted only in INR.</p>

		Clarification regarding the payment terms.	Request for 80% payment against the supply/delivery of the material and remaining 20% after successful installation.	60% payment will be made against the supply/delivery of the material and remaining 40% after successful installation, testing, commissioning and submission of the Performance Bank Guarantee.
	<p>M/s. Cadmaxx Solutions Pvt Ltd</p> <p>Contact Person: Mrs. Omika Srivastava, Email: omika@cadmaxx.com</p>		Please clarify about the EMD amount as in Tender Document it is mentioned as Rs. 66,000 and in NIT as Rs. 50,000.	<p>Regarding EMD, the corrigendum was issued before the pre-bid meeting and is available on the institute's website.</p> <p>https://www.iucaa.in/en/about/tenders</p>